



EXPO
2020
DUBAI
UAE

I FEEL
SLOVENIA

OFFICIAL PARTICIPANT - SLOVENIA



Slovenia

Green and smart experience

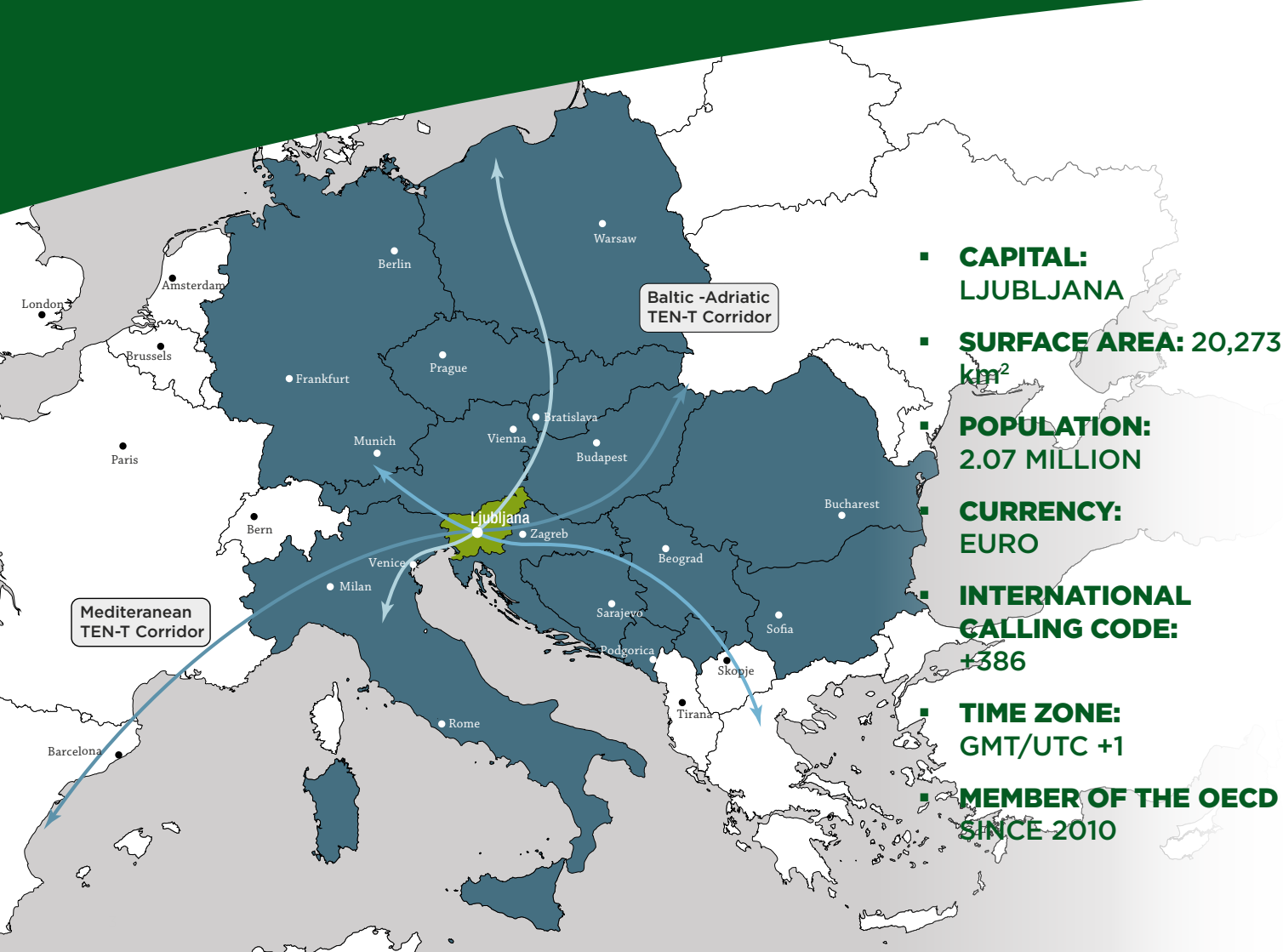
**CULTURAL
AND CREATIVE INDUSTRIES**

6.3.2022 – 19.03.2022

WATER

20.3.2022 – 31.03.2022





FACTS ABOUT SLOVENIA

One of the fastest growing CEE countries

- **CAPITAL:**
LJUBLJANA
- **SURFACE AREA:** 20,273 km²
- **POPULATION:**
2.07 MILLION
- **CURRENCY:**
EURO
- **INTERNATIONAL CALLING CODE:**
+386
- **TIME ZONE:**
GMT/UTC +1
- **MEMBER OF THE OECD**
SINCE 2010

- **Estimated GDP growth for 2021:**
4.7% (European Commission, Winter 2021 Economic Forecast)
- **Estimated GDP growth for 2022:**
5.2% (European Commission, Winter 2021 Economic Forecast)
- **Export of goods in 2020:** EUR 32.892 billion
- **TOP Export partners in 2020:**
Germany, Italy, Croatia, Austria, Switzerland, France, Poland
- **Import of goods in 2020:**
EUR 32.023 blion
- **TOP Import partners in 2020:**
Germany, Switzerland, Italy, Austria, Croatia, China, Hungary
- **22nd most developed country**
(Human Development Index 2019, UN)
- **11th safest country**
(Global Peace Index 2020)
- **14th in the quality of life**
(Numbeo Quality of Life Index 2021)
- **9th least polluted country in the world**
(Numbeo Quality of Life Index 2021)
- **Strong public healthcare system**
(Life expectancy at birth: 81 years, Human Development Index 2019, UN)

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GROW YOUR BUSINESS WITH SLOVENIAN COMPANIES



Distinguished reader,

Expo 2020 Dubai in UAE is a celebration of knowledge and cooperation, two indestructible guarantors of fair development and the lucrative idea about better future for all. In this respect Slovenia's decision to present itself with its own pavilion, with a very rich and attractive program for visitors makes a lot of sense.

We present ourselves as green, innovative, research-oriented country whose development and future are based on sustainability.

By being creative Slovenia recognizes the importance of nurturing creative talent, without which the most pressing issues facing the world today and tomorrow won't be solved. It is not surprising that R&D investments by Slovenian companies rank above the EU-28 average, reflecting their ability to create technologically advanced products and solutions best suited to the needs of the future.

By being green Slovenia develops technical innovations that prioritise taking responsibility for future generations. Namely, Slovenia ranks the third most forested country and the fifth richest with renewable water resources country in European Union. It is also the first country that enshrined the right to drink water in the constitution. Our efforts are focused on preserving natural treasures, protection and sustainable

use of water. Some impacts from climate change on water cycles are unavoidable, however Slovenia is ready to tackle the various environmental challenges. Moreover, Slovenia's socially responsible economy ranks among best in the world in terms of environmental health and ecosystem vitality!

Above mentioned are just a few reasons why choosing Slovenia could be the best decision you've ever made. SPIRIT Slovenia Business Development Agency works as a single point of contact for international businesses. If you are looking for a reliable business partner or just a place to set up your business, my team will help you make this happen!

It is a genuine honour and privilege to present top Slovenian companies from creative and water industry at the Slovenian pavilion, many of them are already world known.

Join us, it will be an experience worth your time!

Rok Capl

Acting CEO
SPIRIT Slovenia Business Development Agency

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Tjaša Škapin is a Slovenian fashion designer. She's been an active figure in Slovenian and European fashion world for the last 20 years. After finishing a private fashion school in *Trieste (Italy)*, she started her own trademark Tjaša Škapin Couture, which supports the needs of a sophisticated and ambitious women.

In 2014, Tjaša first organised a gala event **The Touch of Stars** (Dotik zvezd), dedicated to fashion culture, at the beautiful Socerb castle. Since then, the event has taken place three more times. Several different designers have taken part in it, and it has attracted attention of many important and influential people in Slovenia.

Her work was acknowledged in 2017 by the organizers of the **70th annual Cannes Film Festival**. She was chosen, along with only five other international designers, to present her creations to many of today's biggest stars. As of 2021, she remains the only Slovenian ever to receive this honour.

She is currently participating in **The World fashion Exhibition (WFE) 2022/2023** as the only invited fashion designer from Slovenia. This exhibition travels all over the world, presenting sustainable eco-couture masterpieces from over 100 countries in order to raise awareness for a "Sustainable fashion industry and planet Earth". The theme **"Give your light to the world - Africa is now"** focuses on reducing mortality on the African continent as well as on empowering women and children. All the designers' masterpieces are donated for the benefit of children and to reduce extreme poverty.

Tjaša Škapin - Slovenian fashion designer

Contact person: Tjaša Škapin

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🌐 <https://tjasaskapin.com/>

Tjaša Škapin is an eco-minded designer with a deep respect for the environment and *sustainable fashion* design. She uses natural materials, especially silk. Recently, she has experimented with dyes which include grapes and other natural waste in order to bring out genuine colour and additional surreal power to her collections.

Her collection at EXPO 2020 embodies the Slovenian eco attitude and lifestyle which will be at the foreground of the Slovenian pavilion. **KRAS po moje** (Karst through my eyes) collection is purposefully designed to seduce and embrace the needs of **modern women**. In its design, it represents the whole country, dominated by green forests and blue waters, but puts special emphasis on the hues of Tjaša's own local area of Karst and the Slovenian coastline. Her unique collection captures the enchanting atmosphere of Karst and Slovenia, with shades of *Soča River* and the *Adriatic Sea blending with the harsh yet breath-taking beauty of the stony landscape*.

The biggest and most constant inspiration to Tjaša, however, is her family. She is the mother of two grown sons and a teenage daughter. Her children understand and support her, having proudly joined her in the fashion industry. Together, her vision became their own and they follow it together.





CORE BUSINESS

- Design management and the establishment of modern corporate communication and implementation of quality digitalization for companies with the help of new and innovative technologies.

ABOUT THE COMPANY

We are a young innovative company led by a team of experienced experts in design management, communication and creative visual solutions. With 15 and more years of experience working on business and creative projects, design management and innovative design solutions for demanding business partners in various fields. With our design and creative know-how, we help companies and organizations to develop penetrating and quality solutions that achieve the exact desired groups in a language related to them. We specialize in creating completely new business stories and transforming and enhancing existing ones that have not yet reached their potential.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Establishment of integrated visual corporate communications
- Design of printed materials and space design
- 3D and 2D AR and VR design and development of individual corporate solutions
- Implementation of design management into company process
- Development of advanced and unique online communication for companies

ATELJE VIRTUA, digital communications

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✉ info@atelje-virtua.com

🌐 www.digitalna-produkcija.si (B2B), www.atelje-virtua.com, (Expo Dubai campaign), www.aleksander-legen.com (Art)

- Design of virtual offices and virtual representatives for companies

VALUE PROPOSITION / OFFERING

- We use new technologies and innovative solutions as a language.
- We place the quality and originality of our solutions as the highest priority in our business and personal operations. Our goal is in solving problems in an intelligent and creative way.
- Communication is Art, Art means to communicate well.
- In Art we implement our business strategies and tools to get the right attention and results. And for the business sector we implement our design strategies and knowledge into companies communication and end solutions - to ensure our partners the best results for their products and solutions.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Medium and large companies from the metal processing industry,
- Marketing agencies,
- Wealthy individuals interested in art.

REFERENCES

- Javni holding Maribor d.o.o.,
- Mega-Metal d.o.o.,
- Ljubljana Tourism,
- Knapič d.o.o.,
- UM, Faculty of Mechanical Engineering.





CORE BUSINESS

- Manufacture of electric domestic appliances (IR heating panels).

ABOUT THE COMPANY

Ekosen d.o.o. is a fast growing company in the field of IR technology and IR heating, focusing its activities on innovation and human- and nature-friendly entrepreneurship. We are developers and manufacturers of our own products and sales representatives for certain products. A number of established products was developed by us and we are developing new ones. With our Products and Business Model we are expanding throughout Europe. We have also created a franchise model, are looking for business partners for foreign markets, and are collaborating with various institutes and companies from Slovenia and EU. We follow the latest eco trends that we try to implement in our brands. With our products, we offer an alternative in energy saving. We are focused on the environment and people, and as such look to the future.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- IR heating panels,
- IR SUN regulator/thermostat and application IR SUN,
- Thermosun energy-saving paint.

EKOSEN d.o.o.

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🌐 www.ekosen.si

VALUE PROPOSITION / OFFERING

We are the only IR heating provider on the market that offers an additional up to 25% reduction in electricity consumption for heating with IR panels. We achieve this with the advanced and innovative IR Sun WiFi controller. Our IR panels are the result of our own development and many years of experience, and therefore have a lifetime of 30 years or more. With our system, we significantly increase the comfort of heating IR panels and achieve that - with the advanced - control we do not feel the concentrated IR heat that is present in other controls (conventional thermostats) on the market. All our IR panels, which are fitted with high quality materials, are adapted to the main and supplementary heating mode.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Education,
- Installation and service,
- Professional consulting.

REFERENCES

- Euro Spin,
- Lidl,
- Addiko Bank,
- CAT,
- Krka.





CORE BUSINESS

- E2RD gold, luxurious jewelry made of gold and diamonds.

ABOUT THE COMPANY

The E2RD jewelry brand expresses a fresh creative authorial approach and boasts innovative ways of using different materials and new production techniques. The key code of the brand is originality and bohemian-elegant attitude. Bojana Kovačič Zemljič, a designer, is included in the selection of Slovenian design excellence and is the winner of the unique "Made in Slovenia" badge of excellence for ginkgo earring design.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- boutique design of jewelry from prestigious materials
- unique and limited edition design
- fashion jewelry design
- custom made
- international project cooperation
- organization of cultural events and art exhibitions

E2RD GALLERY

Gosposka street 34, Maribor 2000, Slovenia

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🌐 www.e2rd.org

VALUE PROPOSITION / OFFERING

A MOMENT CAPTURED IN ETERNITY.

The E2RD GOLD jewelry is a prestigious and aesthetically perfect limited series of earrings with hand-inserted diamonds. The certified line is represented by the VENERA and GINGKO collections, made of yellow, white, rose and black gold (purity 585/000) and diamonds (purity SI2).

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Find a dealer / buyer selling E2RD jewelry in the UAE,
- find new clients.

REFERENCES

- EKO 8, International Triennial of Arts and Environment - presentation of the E2RD project: SoFTI, artificial coral (2021),
- EDWARD BY E2RD - collaboration with an international renowned choreographer Edward Clug - design of a limited series of fashion accessories,
- COLLECTION 50 - cooperation with SNG Maribor and Festival & Festival Borštnikovo srečanje: design of a limited series of 50 pieces of jewelry,
- NINA (2016) - gold jewelry design for the Hollywood film about Nina Simone, played by Zoe Saldana.





CORE BUSINESS

- Isydora Luxury Silk Art is a brand presenting handcrafted products that are intended to bring royal comfort and a one-of-a-kind tale into the lives of those who are not afraid to dream.

ABOUT THE COMPANY

The Isydora brand is built around an inseparable duo, two founders who are bonded in a very special way; they are mother and daughter. Iris, the mother, who is a fashion designer and a strong enthusiast of "patchwork" sewing techniques, was the first initiator towards the establishment of the brand. Back in the day she creatively utilized her approach to create one-of-a-kind patchwork clothing designs. After finishing her architectural studies, Lucija came up with the idea for them to start handmaking exclusive bedspreads, which wouldn't be just that, but also a tale with a very significant message. Their desire was not to be seen as just another product on the market but rather to establish a profound and sophisticated meaning entitled to each quilt told through story. When the first bedspread was made, they vowed to dedicate a story with a special message to each successive product they create and proudly present it to the world. The stories they write serve as an intangible thread that, like a thin bridge, links the actual with the fictional realm.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Bedspreads with motif and a story:

The bedspreads awaken values through a sensual written story, that are slipping away as a result of the busy lifestyle and the desire of achievement at any cost. The entire process begins with the creation of a narrative, followed by the creation of a motif based on the story, and finally the actualization of the product. The bedspreads are handcrafted from high-quality fabrics using patchwork sewing technique. Each detail on the product is well thought out and serves as a means to showcase

Isydora Luxury Silk Art
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🌐 www.isydora-silkart.com

its craftsmanship. Aside from the story, each bedspread is aesthetically embellished with hand-glued crystal elements. It takes around 30-60 days from the development of an idea to its implementation, depending on the complexity of the handmade details. The end result is a masterpiece, a fabric artwork that you can literally place on your bed.

Mulberry Silk Pillowcases:

This is the product we primarily designed for women. Upsetting aging process, split ends, dry skin; all these problems served as an incentive to design this product. We combined a unique sewing technique called patchwork with entirely natural Mulberry silk and created handcrafted silk pillowcases with the goal of providing royal sleeping comfort to women, they so dearly deserve. We fully comprehend that it is not always sufficient for women to create goods that only address or solve problems; it is also essential that we women feel special when we use them. In the upper part of the pillowcase design, there is a patchwork detail that subtly outlines the crown. Every woman is a queen, and she deserves to wear her crown even while she sleeps. At the same time, the pillowcases are accompanied by a very distinctive author's story, which is delivered to each customer when they order. Our first limited collection, Silky Touch Pillowcases, features 12 different color combinations that you can effortlessly fit into your bedroom interior.

VALUE PROPOSITION / OFFERING

Our creations are unique, designer, and handcrafted from high-quality materials (such as silk and glass crystals) in order to provide a blend of "royal comfort" and art on the market for high-end individuals who value aesthetics and relaxation in their bedroom. We are guided by a vision that dictates distinction, uniqueness, and aims to add a whole new level of personality to the product in addition to excellent craftsmanship, with the purpose to elevate the buyer-seller interaction to a level that we often lack in today's world.





CORE BUSINESS

- Development and sales of Microbium® MPN Analyser device - worlds first automated detection and quantification of E.coli and coliform bacteria in drinking water.

ABOUT THE COMPANY

We are inventors of **Microbium® MPN Analyser** - worlds first automated detection and quantification of E.coli and coliform bacteria in drinking water (automatically detects harmful bacteria in water in as fast as 4-5 hours).

Microbium is a young, development-oriented company that is well connected with industry and research environment. Our services and products include methods of detection and elimination of microorganisms in drinking water, wastewater and products of the chemical and food industry.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Development and sales of Microbium® MPN Analyser device - worlds first automated detection and quantification of E.coli and coliform bacteria in drinking water
- Detection and elimination of microorganisms in drinking water, wastewater, air and products of the chemical and food industry
- Services and products for effective quality control and monitoring of microbiological parameters in liquids, solids and air.

MICROBIUM d. o. o.

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🌐 <http://microbium.si/en/home/>, <http://microbium.si/>

VALUE PROPOSITION / OFFERING

- Time and money saving with **Microbium® MPN Analyser**,
- Reliable testing and automation partner,
- Reducing water contamination risk.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Quality control and monitoring of microbiological parameters,
- Water, chemical and food industry,
- Research and Biotechnology sector.

REFERENCES

- Lidl Slovenija,
- Petro,
- Termoelektrarna Šoštanj,
- Kansai Helios Kansai group,
- Knauf Insulation,
- Skaza.



Microbium MPN Analyzer advantages:

- quantitative result
- validated and patented method
- perfect sensitivity - LOD already 1 bacteria/100 mL
- no training required (simple to use)
- complies with ISO 9308-3:1999
- conforms with Water Directive 2000/60/EC
- hands on time: 3 minutes
- fast time to result
- room storage and long shelf life of reagents



PlanetCare

Stegne 21, 1000 Ljubljana, Slovenia

Contact person: Mojca Zupan, founder and CEO

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✉ hello@planetcare.org

🌐 www.planetcare.org

CORE BUSINESS

- Microfiber filtration technologies for washing machines.

ABOUT THE COMPANY

PlanetCare is creating a future in which oceans are full of life, not plastic. Because when we wash synthetic clothes, millions of plastic microfibers shed, travel down the drain, and end up in oceans. 35% of all microplastics in oceans actually come from our washing machines. By using a PlanetCare microfiber filter, users stop 90% of this pollution - preventing a bag worth of plastic microfiber pollution from ending in the seas every week.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- PlanetCare retrofit microfiber filter for household washing machines,
- PlanetCare commercial microfiber filter for the service industry (laundrettes, hotels, restaurants, etc.),
- PlanetCare industrial microfiber filter for the textile industry,
- Closed-loop service: refurbishment and recycling of used filter cartridges.

VALUE PROPOSITION / OFFERING

- Patented filtration technology specifically developed to stop plastic microfiber pollution,
- The best microfiber filter on the market (tested by independent third parties),
- The technology comes with a fully circular, closed-loop service. All cartridges are collected and refurbished: 95% is reused and 5% collected for recycling,
- Domestic, commercial and industrial solutions.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Microfiber filtration technology,
- Fashion Industry,
- Appliance Manufacturers and White Goods distributors.

REFERENCES

- Won 'best solution on the market' by the Swedish Environmental Agency twice in a row,
- Winner of the Amazon Launchpad Award,
- Receiver of European Innovation Council's first 'Green Deal' funding,
- Published in global media outlets, including CBS, the CNN, Forbes, Bloomberg, and many others.





CORE BUSINESS

- Manufacturer of intelligent waste water solutions.

ABOUT THE COMPANY

ROTO is a family business company with more than 70 years tradition. The headquarters is in the Slovenia. Production is organized in 7 factories in different European countries. The company employs more than 500 people and had revenues of 82 mio euro. ROTO exports its products to 65 countries all around the world. Run by the Pavlinjek family, the company has built a global reputation for the quality of its products.

ROTO manufactures more than 4,000 different products. Many of them are made using rotational molding. Indeed, ROTO is one of the market leaders in its industry. It has been responsible for many innovations in plastic- molding technology during the last 45 years and has worked closely with universities, institutes and plastics industry associations. The company's main production segments are products for construction and ecology, sport, nautic, agriculture, gardening. Using plastics composites and the latest production technologies, ROTO also makes kayaks, canoes and high-performance boats. Manufacturing as a custom molder, ROTO serves a wide variety of industry sectors including construction, automotive, nautical, logistics, aquaculture and agricultural machinery. Its custom-molded products include fuel and water tanks for motorcycles, tractors, trucks, sailing boats and motorboats, caravans and motorhomes, and components for many different machines.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- The Roto-branded product groups are divided into four segments: products for construction and ecology, agriculture, garden and sport.
- Roto also manufactures a wide range of custom moulded plastic components for various industries such as automotive, marine, construction and agricultural machinery, aquaculture and logistics.

VALUE PROPOSITION / OFFERING

ROTO - Intelligent ECO Solutions

ROTO GROUP d.o.o.

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- ROTO is committed to protecting our planet with the use of sustainable intelligent solutions to manage rainwater, and treat and recycle waste water. We are driven by continuous innovation in green technologies.
- ROTO is committed to providing good quality, good value products by focussing on eco design, intelligently using materials and modern production technologies, and ensuring a high quality finish. The company takes great pride in its excellent after-sales service and customer technical support.
- ROTO is committed to providing a safe, happy and environmentally responsible workplace. All ROTO polyethylene products are recyclable. To keep our green footprint as small as possible, we use the latest production technologies and highly efficient equipment.

Our company is based on three solid foundations: company integrity, customer service, and quality of the product.

ROTO companies and business partners in more than 65 countries are united by a commitment to protect water on our planet, with sustainable and intelligent eco solutions since 1949. Our researchers, engineers, manufacturing experts and service teams are deeply rooted in the communities we serve. Together with our network of specialised partners, we drive local economies and build relationships that stand the test of time. Explore our product range and discover how they enrich the families, industries and communities that choose our products and services.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Construction industry,
- Wastewater management,
- Industries and communities.

REFERENCES

- Waste water treatment for nuclear power plant in Egypt, army base in Bulgaria, Hotel Radisson Blue Africa, Plastic recycling company in Austria,
- Oil separators for fuel stations like Shell, Petrol, Luk Oil, MOL,
- Fire fighting water management system for logistics centres like DHL, Coca cola, METRO.



HRASTNIK1860

CORE BUSINESS

- Manufacture of premium glass packaging.

ABOUT THE COMPANY

Since 1860, Steklarna Hrastnik has been a reputable global business partner in the development and production of premium glass packaging in the highest quality segment of spirits and perfumery. Our clients respect the production of technically demanding products from one of the clearest glass in the world and an offer of a whole package of services, including design, development, manufacture of high-quality glass products, graphic artwork design and decoration of bottles, packing and logistic solutions. All in one place.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- The packaging glass programme is the company's leading sales programme. It is divided into production and decoration of bottles for the spirit segment, flacons for perfumes and cosmetics.
- Customers can choose between our own two collections - Hrastnik1860 Spirits and Hrastnik1860 Perfumes.
- Our latest investments were focused towards production with sustainable decoration and smart functionalization of glass products.

Steklarna Hrastnik,
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VALUE PROPOSITION

- We are a reliable and responsible business partner that listens and understands customer's needs. We offer the best solution for brands that want to stand out and are looking for added value when introducing new product to the market - with a wide range of options for custom bottle production or a selection of our collection bottles.
- With innovative techniques and latest technology for automated production and control, we make sure that products are of excellent quality.
- Great emphasis is given to our environmental orientation, higher quality of life and social responsibility in all forms. For a better tomorrow of future generations.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Glass packaging bottles (alcoholic and non-alcoholic beverages),
- Perfume and cosmetics packaging,
- Glass bottle decoration.

REFERENCES

- Martell XO Arch, Cognac - Pernod Ricard, Martell & Co,
- Melifera Gin - SVE, Societe des vins et eaux de vie,
- Nongfu Spring Water - Nongfu Spring,
- Double Cross Vodka - Gas Familia S.R.O.,
- Philipp Plein, THE \$KULL - PFCH LUXE.





Radenska Adriatic Radenska d.o.o.
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CORE BUSINESS

- Production and bottling of carbonated and non-alcoholic drinks, syrups, spring, table and natural mineral waters in glass bottles, plastic bottles, bag-in-boxes and cans.

The operation in Radenska follows standard requirements of ISO 9001, ISO 14001, IFS Food.

ABOUT THE COMPANY

Radenska is a company that is constantly adapting to changes and trends. It transforms nature's untainted riches into commercial products of the highest quality while at the same time carefully managing the social and natural environment in which it operates.

Any company that has been in business for 152 years and is still in excellent condition is really quite special. You can find its products on 4 continents in 23 export countries.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Natural mineral and spring waters
- Carbonated non-alcoholic beverages
- Non-carbonated non-alcoholic beverages

- Energy and sports drinks
- Instant vitamin drinks
- Syrups

VALUE PROPOSITION

- Our mineral waters come from a protected natural under-ground mineral water spring.
- They contain natural CO2 bubbles from the depths of the earth, which contribute to a way better mineral absorption into body cells.
- Rich in minerals (contain calcium and magnesium).

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Natural mineral water (sparkling and non sparkling).

REFERENCES

- Adriatic and others.



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THE GLOBAL ECONOMY

The global economy is facing considerable challenges – the consequences of the pandemic, climate change, geostrategic shifts and deteriorating global security. The pandemic has accelerated progress in the digital sphere, while simultaneously putting pressure on global supply chains, which will be remodelled accordingly. The commitments to combat climate change made at COP26 in Glasgow will require a fundamental transformation of the economy. The growing economy and population, the impacts of climate change, and armed conflict increase the pressure on available water resources.

In the absence of international cooperation, water can be a major source of conflict, while at the same time being first and foremost a catalyst for peace.



Innovative water technology solutions will be paramount to reduce the pressure on limited water resources, and they are also being developed in Slovenia.

Against this background, the role of classic, water and economic diplomacies is becoming increasingly important. I am delighted that on World Water Day, the World Expo provides an opportunity for an in-depth discussion and for building bridges between politics, water experts and the economy.

Dr. Stanislav Raščan

State Secretary, Ministry of Foreign Affairs of the Republic of Slovenia

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ABOUT THE COMPANY

GeoCodis, information systems, Ltd. is a company specialised in software development in the fields of remote sensing, water management, GIS and mobile network industry solutions. GeoCodis developed a visualisation and analysis portal focused on detection of surface water and flood areas from radar satellite Sentinel-1. Results of the radar satellite image analyses are integrated into the final portal www.vodakje.si which is daily used by Slovenian Environmental Agency and others. GeoCodis was involved in the ESA-founded project Customised Earth Observation Services. Several automated services for detection of built-up areas and water bodies were developed for serving World Bank needs in Sub Saharan African countries. GeoCodis developed a prototype system MLEO for creation of machine learning data samples and analysing satellite images using machine learning approach.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Development of customised Earth Observation services
- Integration of Earth Observation products to business applications
- Development of high value products based on Spatial Analytics and Artificial Intelligence

GeoCodis, information systems, Ltd.
Ljubljanska cesta 24b, 4000 Kranj, Slovenia

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SEGMENTS

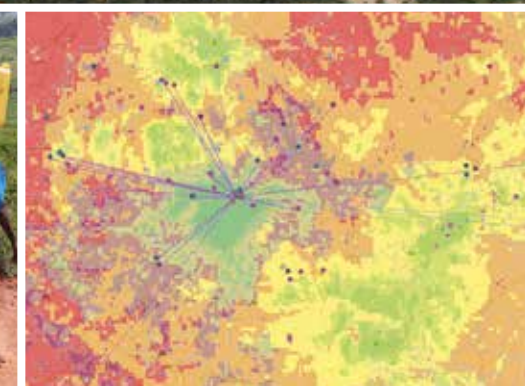
- Earth Observation
- Water Management
- Mobile Phone Industry

VALUE PROPOSITION / OFFERING

GeoCodis is offering professional and high value customer-based applications and integration services. Our team is having experiences also to work with customers from different countries including Middle East, Africa and Asia.

REFERENCES

- Portals WhereIsWater.at and VodaKje.si for automatic detection of water bodies based on Sentinel 1 radar imagery;
- Customised Earth Observation Information Services for detection of built-up areas in sub-Saharan countries, European Space Agency;
- Improvement, Adaptation, and Implementation of previously developed Customised Earth Observation Services for Improving Water Supply Management in Uganda, European Space Agency;
- Monitoring and Management solutions for mobile phone industry, A1 Slovenia, A1 Serbia;
- Different Water Management related applications developed for public and government institutions in Uganda, Rwanda and Kenya.





CORE BUSINESS

- Design and execution of engineering of hydrotechnical structures, water treatment plants and other civil works.

ABOUT THE COMPANY

From the inception of Hidroinženiring d.o.o. in 1971 until today, we are proud to be part of numerous environmental and infrastructural projects located all over the world. Our work combines sustainability, the latest technological breakthroughs, and a half-century’s worth of experiences in the fields of general hydrotechnics, municipal and industrial wastewater treatment, and refuse solutions.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- project designing
- project management
- feasibility studies
- engineering and construction
- start up and operational monitoring
- training of operational staff
- maintenance assistance

VALUE PROPOSITION / OFFERING

For five decades now, renewable energy sources, circular economy and sustainable development continue to be the foundational principles of our engineering. We are a

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☎ +386 1 56 03 700
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🌐 https://www.hidroinzeniring.si/

company based on expertise and experience. We intend to further employ these towards innovative and carefully-planned technological solutions for smart management of waste and energy, as well as regeneration of wastewater and materials.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- elementary hydrotechnical solutions,
- communal and industrial wastewater treatment,
- environmental and technical consulting.

REFERENCES

- CWWTP Ljubljana for 555.000 PE, detailed design, building permit design,
- Wastewater treatment plant Čakovec, modernisation and reconstruction 75.000 PE,
- WWTP Gusev for 25.000 PE,
- Drinking water supply in the area Sodražica-Ribnica-Kočevje,
- Wastewater collection and treatment and water supply for Savinja river basin – Project Šentjur.





CORE BUSINESS

- Artificial Intelligence & Big Data Analytics.

ABOUT THE COMPANY

IRCAI is a UNESCO Research Center in Artificial Intelligence with headquarters at the Jozef Stefan Institute in Slovenia and an international team across the world. Its vision is to bring AI solutions to Sustainable Development Goals. IRCAI is building an international Network of AI experts in SDGs, promoting research in AI for SDGs towards investment and impacting with AI for specific problems such as climate, healthcare, education, economy, poverty, social injustice, etc.

MAIN ACTIVITIES / PRODUCTS / SERVICES

The NAIADES Water Observatory was designed to serve the different stakeholders in the Water Sector, and built with some of them to better address their different workflows and priorities. The water resource managers are using the information generated by the observatory in the resolution of problems related to water events, to understand how their actions are perceived by the consumers, and to explore problems/solutions within successful scenarios in similar cases. On the other hand, policy-makers in local authorities can use this system to help evidence-based decision-making using open data, better align to the Sustainable Development Goal 6 and to other European and national guidelines, and evaluate commitments in time.

International Research Centre on Artificial Intelligence under the auspices of UNESCO - IRCAI
Jožef Stefan Institute

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VALUE PROPOSITION / OFFERING

The amount and heterogeneity of data generated allied to the rapid progress of scientific research and consequent technological development allow for a new reality in regards to water management and sustainability. While the frequency of the data ingested and the dynamic of what is being observed can dictate the different pace that, real-time observation can take, the usefulness of the insightful information digested from that data in the context of the realistic needs within the workflow of professionals will dictate its meaningfulness.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

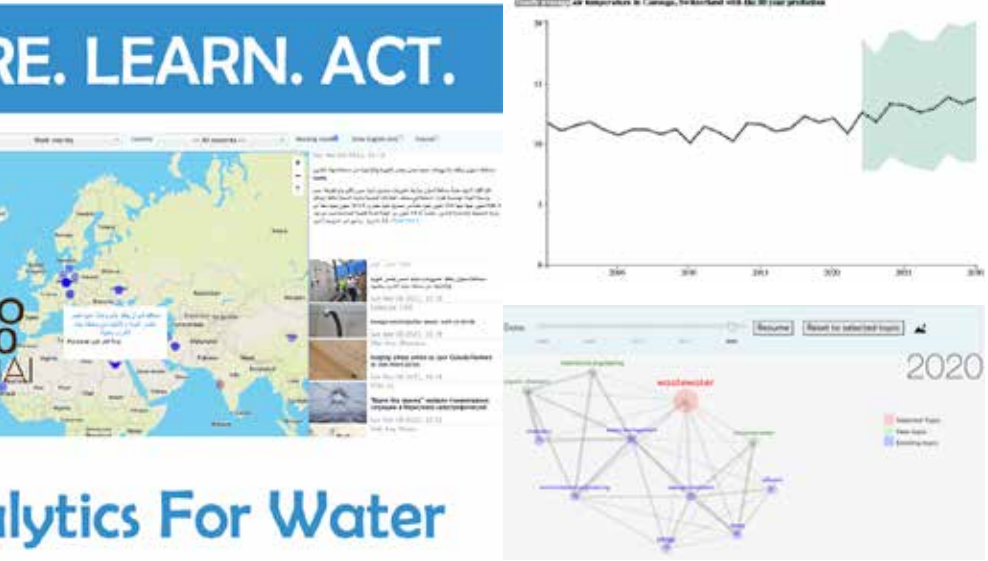
- Water resource management business intelligence,
- Regional administration evidence-based decision-making,
- Water education for everyone.

REFERENCES

- Aguas de Alicante, Spain,
- Ville de Carouge Municipality, Switzerland,
- SC Compania de Utilitati Publice Dunarea Braila.



AI & Big Data Analytics For Water





**NATIONAL LABORATORY OF
HEALTH, ENVIRONMENT AND FOOD**

National Laboratory of Health, Environment and Food

Prvomajska ulica 1, 2000 Maribor, Slovenia

☎ +386 2 45 00 100, NLZOH Secretariate: +386 2 45 00 253

✉ info@nlzoh.si

🌐 www.nlzoh.si

CORE BUSINESS

- Central and largest Slovenian public health laboratory.

ABOUT THE COMPANY

NLZOH is the central and largest Slovenian public health laboratory that handles environmental protection, diagnostic and public health microbiological activities, chemical and microbiological analyses of different types of samples, and also performs research activities. The laboratory provides services for the needs of the state and offers its services to clients on the free market.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Medical microbiology,
- Microbiological and chemical trials of foodstuffs, water and other samples from the environment,
- Sampling and measurements in the field,
- Assessment of impact on human health and environment,
- Disinfection, disinsectisation, deratisation,
- Official testing of drug quality.

VALUE PROPOSITION / OFFERING

- international certified independent and impartial professional competence,
- accountability and reliability,
- accredited methods,
- certified quality management systems,
- endorsements and permits.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Medical microbiology,
- Waters,
- Foods.

REFERENCES

- Ministry of Health of Republic of Slovenia,
- Ministry of the Environment and Spatial Planning of Republic of Slovenia,
- University Medical Centre Maribor,
- Ministry of Agriculture, Forestry and Food of Republic of Slovenia,
- Krka,
- VOKA SNAGA.





CORE BUSINESS

- Spring water filling.

The findings of researches carried out in Tunjice pointed out several energy springs with a special healing effect on one or more organic systems in a human body, there is a spring water.

ABOUT THE COMPANY

The Natural Healing Resort is placed on the Northeast side of Kamnik. In the lovely shade of a magnificent oak tree planted by our ancestors are wooden huts. They are made of pine, which grows in the nearby forest. The wood was milled at the local sawmill, and the huts were carefully constructed and manually finished. Located in the direct vicinity are natural healing centres that have had positive healing effects on people for more than 20 years. Our wellness centre offers a wide range of services to improve health and well-being. Filing spring water which has positive effect on human being is close to healing centre.

Ideally located in secluded and unspoilt natural surroundings, the huts offer a retreat from the stresses of life, where you will find inner peace or explore the beautiful surroundings.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Filling spring water
- Filling clay
- Glamping with wooden huts
- Yurta for meditation
- Wellness centre
- Physiotherapy
- Tungaj transformer, protection against non-ionizing radiation from Wifi routers, cell phone towers, power lines, solar power plants.

V D d.o.o. Natural Health Resort
Tunjice 12, 1241 Kamnik, Slovenia

Contact person: Katja Jelovčan

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🌐 www.zdravilnigaj.si

VALUE PROPOSITION / OFFERING

The family business V D d.o.o. from Tunjice near Kamnik in Slovenia owns springs of high-quality drinking water. The two springs are located in the slopes of the Kamnik-Savinja Alps. The spring Living water with its high-quality mineralised healing water is located at an energised fault zone. In the autumn of 2007 a water bottling plant was built; the spring had been discovered in 2001. The naturally energised water from the flint soil has great antioxidant powers, neutralises free radicals, and is an excellent source of mineral substances and of the earth's pre-information. The water contains all the elements and required energy for a healthy and optimal functioning of the human organism, which is enabled by the water's perfect and harmonious structure, which resembles the structure of human bodily fluids. A characteristic of the water from the Living water spring is its energy, its constant movement to the right, its high pH and the content of over 75 elements and minerals. The minerals form an intelligent molecule, analogous to the body, which enters the body and energises the organism. As it glides across silicon beds on its way towards the surface, the water traverses up to 95m per year, absorbing minerals in the progress. Surrounding the spring are many energy centres that additionally enrich the water. Drinking the water from the spring is recommended for strengthening the immune system, regulating one's digestion, in case of infections and inflammation, and for detoxifying the body. The water's chemical structure and quality comply with the strictest baby food standards. It could also be called miraculously beneficial water. All of its properties have been verified and proved at the Institute of Electrophotonic in Berlin. It is rightly considered the seventh wonder of the water world, because very few springs discovered in the world so far are known to possess such properties. Our Living water from Tunjice was the seventh spring of its kind discovered in the world! Water bottling is the product of the V D d.o.o. company. The high content of silicon dioxide in the water Living water provides effective protection for your bones, cartilage, hair and skin. The pH of Living water is 7.6, which makes it an excellent resource for eliminating the acidification of the organism caused by stress and incorrect diet. Pearl of life is intended for all who are determined to overcome obstacles, stress and illness. Intended for the winners in life.





CORE BUSINESS

- Small satellite technologies and applications.

ABOUT THE COMPANY

SPACE-SI is specialised in the development and applications of microsatellite technologies. It has developed the first Slovenian microsatellite mission NEMO-HD, transportable ground station system STREAM and processing chain for Earth observation data STORM. The centre is well equipped for thermomechanical testing and integration of materials, components and space systems including clean room facilities, TVAC and nanoindenter. SPACE-SI is provider of satellite video and multispectral images from space, it operates three ground stations in Slovenia for UHF, S and X band satellite communications and is Copernicus Relay Centre that combines Sentinel and NewSpace satellite sensors to enable frequent and cost-effective remote sensing applications.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Small satellite mission design and operation (NEMO-HD)

- Video and multispectral imaging for low latency and real time EO
- Agile and precise tracking of stationary scenes and EO paths
- Micro/macro imaging using multi-payload LR/HR sensors

Ground station development and operation (STREAM)

- Transportable ground station technologies for S, X, Ka/Ku bands
- Autotrack and feed technologies

SPACE-SI

Slovenian Centre of Excellence for Space Sciences and Technologies
Aškerčeva 12, 1000 Ljubljana, Slovenia

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Earth Observation Data Processing and Applications (STORM)

- Video analytics for environmental and economic indicators
- Natural disaster monitoring
- Monitoring of blue and green corridors, coastal areas, river basins, smart cities, ports, infrastructure, etc.

Testing and integration of materials, components and systems

- Thermomechanical testing in TVAC
- Nanoindentation materials testing and characterisation
- Clean room facilities

VALUE PROPOSITION / OFFERING

- SPACE-SI develops high-tech NewSpace products and services from customised satellite and ground segment components all the way to the complete end-to-end solutions for the most advanced space missions.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Space applications, Satellites, Earth observation, Ground systems.

REFERENCES

- Many national and international research projects and space missions for ESA, European Commission, Slovenian Research Agency as well as NEMO-HD, STREAM and STORM systems.



Satellite



Ground Station



Video & Multispectral Images





CORE BUSINESS

- Smart water for healthy food chains and environment.

ABOUT THE COMPANY

Waboost is a water enhancing and treatment solution provider. The company develops technologically advanced and innovative systems for natural cleaning, disinfecting and enriching water by injecting **nanobubbles** of oxygen and related gases into water, chemical free. Our products and solutions for the future of aquatic environment, provide an increase in the efficiency and economics of water management, while reducing the impact on water resources and people.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Wacognis Flora for high dissolved oxygen water saturation
- Wacognis Fauna for natural water disinfection
- Wacognis Gea for disinfection and enrichment
- Wacognis Smart Water digital management system

VALUE PROPOSITION / OFFERING

- Improved animal and plant health,
- Providing sufficient amounts of dissolved oxygen throughout the water body,

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- Strong root system, reduced fertilizer consumption and increased yield/income,
- Removal of biofilm, heavy metals and lime scale reducing,
- Reducing the use of chemicals to disinfect water and pipelines,
- Smart digital water management and control system.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Agriculture (green houses and livestock farms),
- Sport turfs (football, golf,...),
- Surface water natural cleaning, purification and restoration (including rain or well water, desalination systems...).

REFERENCES

- Football stadium Szeged, Hungary,
- Football stadium Ljubljana, Slovenia,
- Tomato greenhouse, Slovenia,
- Calf & poultry livestock farms, Italy,
- Pig livestock farm, Slovenia.



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THE SLOVENIAN CONSTRUCTION AND UTILITY INDUSTRY

The Slovenian construction and utility industry, which is represented at the EXPO 2020 world exhibition by 19 companies of construction industry and utility sector, form one of the most important pillars of the Slovenian economy after the independence of the Republic of Slovenia in 1991. In Slovenia there have been numerous projects in the field of transport, utility, energy, social, health and housing infrastructure implemented in the last thirty years, which are the result of domestic technological knowledge and development, from design, construction to management and maintenance.

The Chamber of construction and building materials industry and the Chamber of Public Utilities at the Chamber of Commerce and Industry of Slovenia did not have to deal with difficult decisions regarding the contents to present professional achievements in planning, implementing and managing numerous public infrastructure projects in the field of drinking water supply and wastewater, which have been implemented in Slovenia in the last fifteen years as part of the Operational Program for the Development of Environmental and Transport Infrastructure and which were co-financed by the European Union Development Finance Funds.



Gregor Ficko, MSc.

Director of the Chamber of Construction and Building Materials industry at the Chamber of Commerce and Industry of Slovenia

The presentation will be attended by Slovenian companies that have actively participated in the planning of modern technological processes of drinking water supply projects and wastewater collection and management, implementation of numerous municipal infrastructure projects, digital transformation of Slovenian utility companies and the introduction of innovative solutions for drinking water quality in the field of drinking water supply, introduction of instrumentation, control and automation of the urban wastewater disposal system, as well as in many other development processes.

I believe that based on the professional presentation of the Slovenian construction industry and utility sector in the Slovenian Pavilion, a new business relationship will be forged between the participants of the event, which is its main purpose as well.



Sebastijan Zupanc

Director of the Chamber of Public Utilities at the Chamber of Commerce and Industry of Slovenia

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KOLEKTOR

CORE BUSINESS

- Automotive industry, power engineering, civil engineering, technology systems.

ABOUT THE COMPANY

Kolektor is a multinational corporation with headquarters in Slovenia, and a wide network of companies in Europe, America and Asia. As one of the leading players of the digital industrial revolution in the global niche of components and systems for the automotive, power engineering and engineering and technology systems, we wish to become the leading global provider of solutions for the smart factory. Our vision also aims to help the water and wastewater infrastructure to get the most from digitalization and operational efficiency in order to ensure a reliable, safe and optimal water supply and discharge.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Construction, construction engineering and architecture, electrical and mechanical installation and energetics
- Modern technologies for drinking purification, process and wastewater treatment in the energy and industry

VALUE PROPOSITION / OFFERING

- With operational excellence, we ensure quality and precise construction and above-average efficiency for all kinds of construction works,

Kolektor

Vojkova 10, 5280 Idrija, Slovenia

Contact person: Marko Germ, Head of Water Technologies
Marko Trampuž, Director of Sales at Kolektor Construction

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- 🌐 www.kolektor.com, www.kolektorcivilworks.com,
www.kolektorwater.com/en

- With proactive approach to users we plan, design and implement the complete technological systems for water purification and treatment and advanced solutions for controlling and optimizing the water supply systems operation.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- The preparation and implementation of investments in the field of building construction, infrastructure, electrical and mechanical installations;
- Drinking water purification, process water treatment, waste water treatment;
- Integrated water supply management.

REFERENCES

Our project include:

- Collection, drainage and wastewater treatment of the island of Krk, Croatia,
- Drainage and cleaning of waste water in the basin of the river Soča: Sewage network Nova Gorica and Šempeter – Vrtojba, Slovenia,
- Working with the biggest industrial and water utilities companies in the region.



KOLEKTOR

ABOUT THE COMPANY

Kolektor as highly specialised player in industrial production and its business unit Kolektor Digital also established themselves as one of the leading developers and system integrators for Industry 4.0 in the region. By mastering the latest technologies in artificial intelligence, advanced robotics and smart visual and simulation technologies, we offer our customers secure, modular and scalable solutions, required for the transformation of manufacturing companies into smart factories of the future.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Digital Transformation Management Platform I 4.0 READINESS with sophisticated methodologies for analysing the company's digital maturity level and creating a digital transformation strategy & an action plan for implementing the most appropriate Industry 4.0 solutions.
- IIoT and MES systems for smart manufacturing, ensuring efficient data collection and use.
- Advanced machine vision solutions for zero-defect production.
- REWO platform for creating highly engaging visual work instructions, enabling companies to transfer knowledge 12 times faster.

Kolektor

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Contact person: Mark Kalin, Head of Business
Development at Kolektor Digital

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🌐 www.kolektor.com/en, www.kolektordigital.com/en

- Social robotics solutions, such as the intelligent robotic worker KoCo, which enables effective automation of low-skilled manual labour.
- Cognitive automation solutions, such as AI platform Qlector LEAP for highly accurate and efficient production planning, monitoring, directing and forecasting.

VALUE PROPOSITION / OFFERING

- One-stop shop for cutting-edge Industry 4.0 solutions that enable manufacturing companies to significantly increase their flexibility, productivity and cost efficiency.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Manufacturing companies,
- Advanced solutions for smart factories,
- Industry 4.0 (robotics, artificial intelligence, machine, vision, IIoT).

REFERENCES

- DOMEL,
- KOVIS,
- DS Smith and others.





CORE BUSINESS

- Public utility services.

ABOUT THE COMPANY

Company was founded in 1958 with the aim of ensuring the long-term and permanent implementation of mandatory municipal public utility services for environmental protection. The founders of the company are the Urban Municipality of Kranj and 6 sub-urban municipalities of Šenčur, Cerklje na Gorenjskem, Medvode, Naklo, Preddvor and Jezersko. Working area covers 530 sq. km and services are provided for over 80.000 inhabitants.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- drinking water supply
- drainage and treatment of waste- and rainwater
- collection of different types of municipal waste
- 24-hour on-duty funeral service
- optional public utility services (only in the Urban Municipality of Kranj) as:
 - maintenance of municipal roads
 - cleaning of public areas
 - cemetery activities
 - management of public parking lots

Komunala Kranj, javno podjetje, d.o.o./public company

Ulica Mirka Vadnova 1, 4000 Kranj, Slovenia

Contact person: Matjaž Berčon, director

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✉ info@komunala-kranj.si

🌐 www.komunala-kranj.si

VALUE PROPOSITION / OFFERING

Approx. 240 employees strive for sustainable resource management and the development of comprehensive and quality solutions for users. Concern for a clean environment and for raising the environmental culture is the basic guideline of the public company Komunala Kranj. Helping citizens on the path to a better life and a cleaner environment.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Utility services,
- Circular economy,
- Smart cities.

REFERENCES

- Wastewater treatment plant Kranj,
- Zero waste project,
- Social responsibility – cooperation with Vincenc Draksler Foundation.





Komunalno
podjetje
Velenje

CORE BUSINESS

- The company supplies users with municipal goods.

ABOUT THE COMPANY

Our company is a medium sized with 176 employees. We supply drinking water to over 43,700 users and manage wastewaters. Recently we completed two brand new and one reconstructed Water Treatment Plants with latest technology on field of preparing raw water. The company also supplies district heating in households, public institutions and industrial users. We supply gas and provide district cooling with the use of heat for some public buildings.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Drinking water supply, drinking water monitoring
- Sewerage and sewer service
- Wastewater drainage and treatment
- District heating
- Gas supply

Komunalno podjetje Velenje, d. o. o.
Public Utility Company Komunalno podjetje Velenje, Ltd.

Koroška cesta 37b, 3320 Velenje, Slovenia

Contact person: MSc. Gašper Škarja, director

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- Cemetery management
- Preparation of project documentation for municipal infrastructure
- Own brand of drinking water Šaleški biser – okus zdravja
- Maintaining the infrastructure network, pumping stations, wastewater treatment plants...
- Management of parking facilities and garages

VALUE PROPOSITION / OFFERING

- An environmentally, customer and employee-friendly company.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Drinking water supply,
- District heating,
- Wastewater treatment.

REFERENCES

- Municipalities of Savinjsko-šaleška region and Carinthia region.





CORE BUSINESS

- Drinking water supply.

ABOUT THE COMPANY

Rižanski vodovod Koper (Rižana Water Works) is a public enterprise with 107 employees, which has since 1935 been ensuring reliable and regular drinking water supply for residents of Slovenian Istria and their guests. The highest standards of sustainable operations and constant care for its users is accompanied by raising awareness among specific and general publics about the importance of drinking water for the lives and health of people.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- collection, pumping and other forms of production of drinking water
- water treatment and supply for households and other users
- short-term and long-term planning of the acquisition of water resources in the exploitation zone
- maintenance of water supply infrastructure and equipment

Javno podjetje-
Azienda pubblica Rižanski vodovod Koper d.o.o.-s.r.l.
Ulica 15. maja 13, 6000 Koper, Slovenia

Contact person: Martin Pregelj

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🌐 <https://www.rvk.si/>

VALUE PROPOSITION / OFFERING

- The water which Rižanski vodovod Koper supplies to its users is one of the highest quality waters in Slovenia. Naturally clean, healthy and of high quality.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Drinking water supply,
- Water purification,
- Meter reading.

REFERENCES

- ISO 9001 Certificate,
- ISO 17020 Certificate,
- HACCP Compliant,
- Bisnode Platinum excellence AAA,
- Certificate Socially responsible employer.





Ržišnik Perc group
Poslovna cona A 2, 4208 Šenčur, Slovenia

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CORE BUSINESS

- Ržišnik Perc Group activities conclude digitalized solutions from conception of building and infrastructure virtual twin to general sensorics and data management.

ABOUT THE COMPANY

Wide range of our services conclude a circle of built environment: innovative architectural and engineering approaches, investment consulting services, construction supervision and technical management is supported through our information systems and building operations. We are leading provider of meter data management software solution for utility companies.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Protim Ržišnik Perc – architecture and engineering services;
- RP investicije – development of real estate projects;
- Infotim Ržišnik Perc – informatization and digitalization of built environment (meter data management);
- Ržišnik Perc – property and facility management.

VALUE PROPOSITION / OFFERING

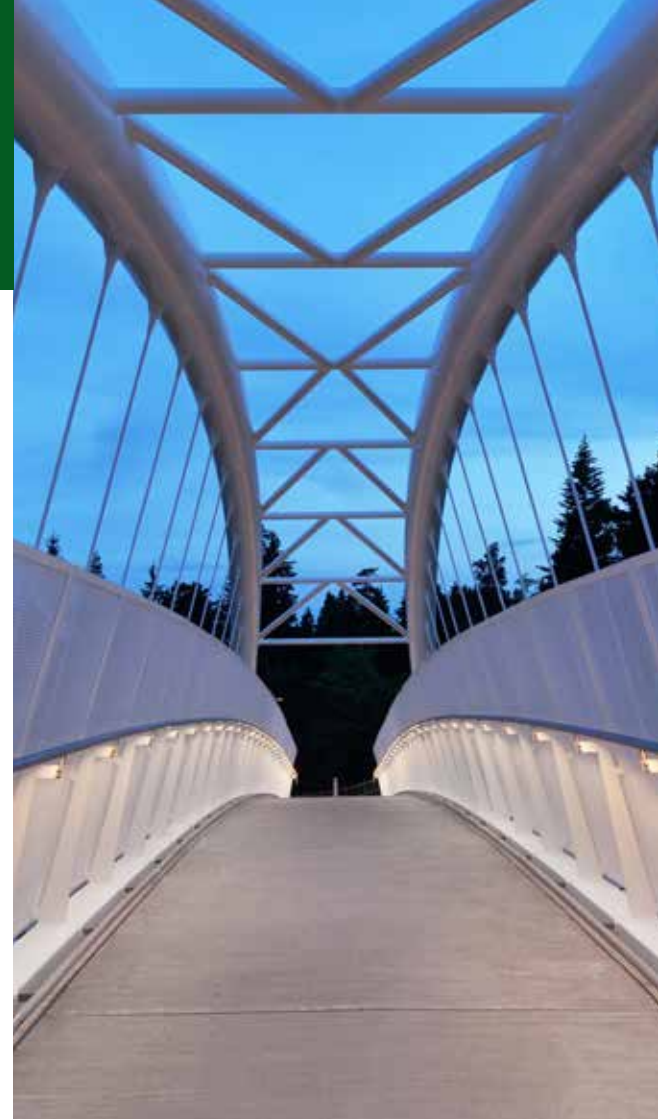
- Our solutions are based on an integral knowledge of built environment;
- We orchestrate the knowledge of architects, engineers, designers, data analysts, software engineers and designers;
- Interdisciplinary approach to projects.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Utility sector (water and gas distribution),
- Industry,
- Logistics.

REFERENCES

- Čevak,
- JP Voka Snaga Ljubljana,
- Rexroth Bosch Group,
- Cargo partner,
- Strabag.





CORE BUSINESS

- Waste collection.

ABOUT THE COMPANY

Saubermacher – Komunala is Slovenian waste collection company. Company's core business is collecting non-hazardous, hazardous and special waste. In 2021 Saubermacher – Komunala celebrated 30 years business anniversary. It covers an area of 17 municipality in Pomurje region in terms of municipal waste collection, while the hazardous and special wastes are being collected throughout the whole country. Company's mission statement reads »We create healthy environment«, which refers not only to living in healthy natural environment but also to healthy work environment and to all the others participants in the business process.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- municipal waste collecting (service of general economic interest)
- collecting other types of waste:
 - hazardous and non-hazardous industrial waste
 - clothes and textiles
 - cooking oil
 - electrical and electronic waste
 - organic household waste
 - infectious waste
- fat traps cleaning

Saubermacher – Komunala Murska Sobota d.o.o.
Noršinska ulica 12, 9000 Murska Sobota, Slovenia

Contact person: Drago Dervarič

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VALUE PROPOSITION / OFFERING

Saubermacher – Komunala is a small sized company, which makes it easier to manage and control business processes and also provide customer service. As part of the group Saubermacher in Slovenia we are able to use the know-how of Saubermacher Dienstleistungs AG. We follow the most recent business trends and introduce user-friendly solutions. Company's competitive advantage is gained by our long experience of work in the waste management business.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Households,
- manufacturing companies,
- health services.

REFERENCES

- Business Excellence Award of the Republic of Slovenia 2001,
- ISO 9001, ISO 14001, ISO 45001,
- Social Responsible Employer Certificate,
- Social Responsibility Award Horus 2013, 2014, 2015, 2016 in 2021.





CORE BUSINESS

- Drinking Water Treatment.

ABOUT THE COMPANY

Valter group offers professional solutions and equipment for treatment of drinking and process water. In 30 years of solving complex challenges around the world, we have acquired the knowledge and competence to offer you the best solutions for your water treatment challenges.

MAIN ACTIVITIES / PRODUCTS / SERVICES

With our goal in mind "High water quality from Nature to households" we have developed technology which give you an insight into the quality of water we consume. Our high-pressure, self-cleaning chlorine analyzer **VCA210** is a perfect solution for you to receiving real time data of water quality, straight from the pipe system. Design to operate under pressure it can be install directly onto pipe system and save you a lot of sample water.

Valter group Ltd

Ljubljanska cesta 33, 1241 Kamnik, Slovenia

Contact person: Gasper Sodnik, sales manager

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🌐 www.valter-skupina.com

VALUE PROPOSITION / OFFERING

VCA210 will give you an accurate measuring on end point of piping system and enable you to adjust a dosing of chlorine, based on the acquired measurements. With low maintenance cost, long-lifespan and suitable to operate up to 16 bar of water pressure, VCA210 will save you more than 400 m3 of drinking water per year and save you a lot of money.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Drinking water treatment,
- Smart city water technologies,
- Cooling tower.

REFERENCES

- Slovenian and Croatian drinking water treatment plants,
- Containerized desalinization system in Sudan,
- Reverse Osmosis systems in Macedonia.





CORE BUSINESS

- Collection and treatment of waste electrical and electronic waste.

ABOUT THE COMPANY

The company ZEOS, Ltd, founded in 2005 by producers, is the managing company of national joint Waste Electrical and Electronic Equipment (hereinafter: WEEE) scheme in Slovenia. As producer responsibility organisation, ZEOS fulfil for producers all obligations to which they are liable under the EU Directive on WEEE, including the collection and treatment of WEEE and awareness-raising activities on the proper management of WEEE.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- operational and financial management of collective waste management schemes for producers in accordance with the legislation on extended producer responsibility
- establishment of a WEEE collection and treatment network
- establishment of a collection and treatment network for waste batteries
- implementation of information and communication projects on the proper management of WEEE.

ZEOS, d.o.o.

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🌐 www.zeos.si

VALUE PROPOSITION / OFFERING

- providing and fulfilling the legal obligations of extended producer responsibility of treatment of WEEE for 15 years,
- implementation of the WEEE management service for 65% market share in the country,
- infrastructure for the collection of WEEE from households and industry,
- implementation of awareness raising campaigns and projects for households.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Extended producer responsibility,
- Collection and treatment of WEEE,
- Awareness raising campaigns.

REFERENCES

- WEEE collection network (www.zeos.si/zbirna-mesta),
- Project LIFE »E-waste governance« (www.eodpadki.si),
- ZEOS eko-sistem Ltd (www.zeos.ba),
- Annual reports (www.zeos.si/gradiva).





ONLY WITH SUSTAINABLE PRINCIPLES WILL WE SURVIVE



Did you know that the term 'sustainability' was first mentioned in a treatise on forestry entitled *Sylvicultura Oeconomica*, written in 1713 by German forestry expert Carl von Carlowitz? Did you know that in his work he advocated the idea of exploiting wood in a way that would enable its long-term use, and of managing woodlands so that they could be passed on to future generations? It is astonishing that the German forester was thinking about sustainability principles even before the first industrial revolution. Now, in the middle of the fourth revolution, humankind has committed itself to take sustainable action that will dictate our future.

In 2022, a sustainable vision forms the basis and, therefore, is listed first in the operational manuals of organisations. And it is true today more than ever before that it is not only a declaration, but that it is be-

coming the only guarantee for more successful economies and, consequently, for greater prosperity in society. Sustainability principles first and foremost mean caring for the environment, and then caring for society, the social environment and all stakeholders in organisations and companies - including employees, clients, suppliers and, finally, the owners. In companies that operate under sustainability principles, profit is a consequence, not a goal.

This is why it is important that leadership also becomes sustainable; in every smallest unit, in medium-sized and large organisations, as well as at the national, European and global levels. The reason is clear: this is the only way for economies to continue to be successful, for society to prosper and for our civilisation to develop further.

The Managers' Association is building a vision of a sustainable future on pillars that address the four key challenges facing the world:

1. social, such as the development of new technologies, development of talents and new competences, upskilling, diversity, ethics and integrity, transfer of best management practices;
2. economic, such as higher productivity growth, added value and competitiveness, digitalisation, internationalisation and integration of the economy with other spheres;
3. personal, such as the development of new skills, leadership competencies and lifelong learning;
4. environmental.

Addressing these challenges is complementary – we must not leave out anyone, we must pay attention to everyone. When the United Nations adopted the 2030 Agenda for Sustainable Development in September 2015, care for a better future for billions of people around the world and our planet as a whole was put into focus. The agenda has 17 specific sustainable development goals

that are approached by organisations in different ways: through job creation, innovation, and more appropriate and economical management of natural resources such as energy and water.

It was precisely during the presidency of the EU Council in the second half of last year that Slovenia advocated a comprehensive approach to water management. It is a major factor in public health, sustainable development and addressing climate change, peace and security, and a good economy – while also being a fundamental human right.

Just like the German forester thought about wood three centuries ago, we should start thinking about water ourselves. It will always be the source of the development of our civilisation. Let us make sure that future generations will also be entitled to it.

Petra Juvančič,
Executive Director of the Managers' Association of Slovenia



Beletrina

Beletrina Academic Press

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Contact person: Alma Čaušević Klemenčič (Executive Director and procurist)

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🌐 <https://beletrina.si/>, <https://www.versopolis.com/>

CORE BUSINESS

- Publishing.

ABOUT THE COMPANY

Beletrina Academic Press is one of the most productive publishing houses in Slovenia founded in 1996. It publishes about 50 titles each year and prides itself on its choice of quality literary works. In addition to physical books, it also publishes online magazines, hosts two literary festivals and owns the first Slovene eLibrary and eBookshop Biblos.si.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Publishing and promoting quality literature by Slovenian and foreign authors,
- Organising literary events, such as Fabula and Days of poetry and wine,
- Ensuring digital accessibility of books.

VALUE PROPOSITION / OFFERING

- A high quality book program (»Books for all times«) with 'up to date' topics for a variety of reading tastes,
- Interesting literary events with eminent foreign and domestic authors.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Potential readers and the general public,
- Libraries and schools,
- Sponsorships and funders.

REFERENCES

- Beletrina.si: <https://beletrina.si/>
- Airbeletrina: <http://www.airbeletrina.si/clanki>
- Biblos: <https://www.biblos.si/>,
- Fabula: <https://festival-fabula.org/2022/sl/>,
- Dnevi poezije in vina: <https://www.stihoteka.com/>.





ABOUT THE COMPANY

BE-terna, an innovative provider of digital technologies, cloud services and tailored end-to-end business solutions, helps companies around the globe to transform their business, empower people and drive change while serving their customers.

As a full-service provider, we specialise in driving digital transformation and business processes optimisation. We offer industry-specific, customer-centric business solutions.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Business digital transformation with:

- ERP
- CRM
- HRM
- Data analytics (AI)
- Mixed reality

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VALUE PROPOSITION / OFFERING

Empowering businesses for digital success with 1.000 engaged employees, 1.650 satisfied customers & 2.900 completed projects. We combine leading business solutions with the best experts to successfully deliver business solutions.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Professional services,
- Energy & Utilities,
- Insurance & Banking.

REFERENCES

- Httpool <https://www.httpool.com/>,
- Infobip <https://www.infobip.com/>,
- Total Gas <https://business.totalenergies.uk/>,
- ELES <https://www.eles.si/>,
- Wiener Städtische <https://wiener.co.rs/en/home/>.



BE-terna solution portfolio specialised by industry

| | | | |
|--------------------|-----------------------|------------------|-------------------------|
| Manufacturing | Fashion | Distribution | Automotive |
| Infrastructure | Chemicals & Pharma | Energy Suppliers | Construction & Projects |
| Financial Services | Professional Services | Food | Service & Rental |

Business transformation made simple for international companies





ABOUT THE COMPANY

Daniela Bervar Kotolenko, MBA, is the founder and CEO at Edutrain.me, a certified agile expert, trainer, and consultant. She is an agile trainer and a trainer of different agile methods of work, business coach. Most of the time she works and actively cooperates with the management teams of major Slovenian and foreign companies in Slovenia. Daniela, with her rich experience and knowledge, has been successfully and regularly cooperating with various companies for many years, she inspires participants of all different workshops with her approach and energy, and is a good connoisseur of the business profession.

She specializes in agile leadership and innovative consulting, business Hackathones, business transformation into more agile, business development, business networking, lectures, public speaking, international sales.

WE ARE YOUR ALL-IN-ONE BUSINESS EDUCATION PARTNER

We work and team up with local and international inspiring trainers, lecturers, workshop facilitators, and keynote speakers from various business education fields. At Edutrain.me, you find all the trendiest business education programs your organization needs.

EDU TRAIN.ME

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All trainings are tailored to the client, and in the content and implementation of workshops, we use only the most modern and effective approaches, which each time prove successful.

HOW? With creating an individual workshop, that follows the following steps:

- diagnosing the needs and wishes of the client,
- preparation of the program,
- implementation,
- monitoring changes and progress.

WHAT are our workshops and facilitations mainly focused on? Leadership and management of the new age, Interactive online workshops, Sales modernization programs, Business transformation/reorganization, Future marketing, User experience, Entrepreneurship, and entrepreneurial mindsets, Process optimization and project management, HR programs, Employee satisfaction, well-being, and the future jobs, Sustainability and sustainable organizations, Innovation, and creativity, and profiling.





CORE BUSINESS

- e-commerce & e-commerce platform.

ABOUT THE COMPANY

We are e-commerce company operating in 19 EU countries with HQ and warehouse facility in Slovenia. Yearly we generate 120 mio USD of sales and employ 250 people which enable 80-100% yearly growth of sales. Our primary focus is on developing e-commerce infrastructure focused on supporting completely localized sales and customer support.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- E-commerce merchant and provider of E-commerce platform Salesgate

VALUE PROPOSITION / OFFERING

We provide all-in-one integrated solution which enable e-commerce businesses from around the world to effectively enter and successfully perform on EU markets with completely localized approach for each market. Salesgate platform includes:

HS PLUS d.o.o.

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🌐 <https://salesgate.eu/>

- web store builder and web store hosting,
- localized checkouts and web pages,
- payment handling including COD,
- localized order management,
- localized customer support with native speakers,
- storage and fulfilment service,
- logistical distribution to courier distribution center across Europe,
- shipping to end customer,
- localized returns and refund procedures,
- invoicing and cash cleaning.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Development of IT solutions for e-commerce business for push marketing channels.
- Warehousing and fulfillment service.
- Customer support and cash clearing.





LABENA Ltd.

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CORE BUSINESS

- Sales of technological equipment and drug testing & development.

ABOUT THE COMPANY

Company Labena has been established in 1993 and today has 8 offices in 6 countries. We specialize in consultancy to Life Science Institutes and Industry, Food & beverage Industry and Pharmaceutical Industry in the field of applications and technology. We provide application and technology as well as a drug development and testing facilities and services worldwide for biological and generic medicine with GMP and FDA approvals.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Application and technology analytical equipment in Food industry, Life Science Industry;
- Drug development and testing for Pharmaceutical Industry worldwide;
- Bioinformatics for pharmaceutical, medical and Life Science Industry worldwide;
- Manufacturing of Professional Laboratory furniture for hospitals and factories worldwide.

VALUE PROPOSITION / OFFERING

- Our department in drug development specializes in validation on analytical procedures and drug development and testing under GMP and FDA guidelines. We provide consultancy to pharmaceutical, food industry and Life Science Industry.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Pharmaceutical industry, Food and Beverage industry, Life Science Research.

REFERENCES

- Big and Medium Pharmaceutical Industry for biological drugs worldwide,
- Big pharmaceutical industry for generic drugs worldwide
- Food Industry (milk, meat, grain, beverage),
- All major Clinical centers in south East Europe,
- Life Science Research centers.





CORE BUSINESS

- Mobility and public transit IT solutionst.

ABOUT THE COMPANY

LIT Transit, a Ridango Group company, is a global smart city mobility solutions provider. Our advanced ITS systems help more than 110 transport agencies and operators improve their transport services. We have a strong presence in the MENA region with several successfully deployed projects in the region (e.g., Makkah (KSA), Oman, Qatar, Kuwait, Egypt, Azerbaijan). Let us help you reimagine your transit services.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Account-based ticketing
- MaaS application
- On demand transport
- Transit monitoring and management systems – AVL/CAD
- Real-time passenger information systems

VALUE PROPOSITION / OFFERING

- Our open solutions are flexible and modular enough to meet the requirements of the world's most forward-thinking

LIT Tranzit d.o.o. (a Ridango Group company)

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🌐 www.lit-transit.com

transport agencies and operators (e.g., in Singapore and Hong Kong) as well as the needs of cities with emerging transport infrastructure (e.g., in India, Egypt, Nigeria).

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Public Transport,
- Mobility,
- Smart city.

REFERENCES

- Complete ITS solution in the holy city of Makkah in Saudi Arabia,
- National ticketing system with a multimodal application in Oman,
- Complete ITS with account-based ticketing in Baku in Azerbaijan,
- An ongoing ITS project for the FIFA world cup in Qatar
- Real-time passenger information systems in Egypt and Kuwait.





CORE BUSINESS

- IT service and cybersecurity provider.

ABOUT THE COMPANY

NIL is a globally recognized provider of advanced data center, network, cloud, cybersecurity solutions as well as services for business and industry environments, state institutions, and public organizations. With its efficient solutions, NIL helps organizations become more successful in the digitalized world.

The headquarters are in Ljubljana, Slovenia. NIL employs more than 180 experts and is part of the Danish Conscia Group.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Data Center provider
- Networking provider
- Cloud provider
- Cybersecurity provider
- Managed services provider
- System integration services (innovative engagement, wide project scope, cross-discipline consulting, addresses a large portion of the service life-cycle, flexible in approach and methodology, vendor-independent)

NIL Ltd. (part of Conscia group)
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VALUE PROPOSITION / OFFERING

- NIL is a group of talented, professional, and responsible individuals. We are certain that IT plays a key role in addressing the challenges faced by companies and individuals alike.

With IT, we:

- Connect people (collaboration vertical);
- Ensure the implementation of digitization and facilitate business operations (Networking, DC & Cloud, infrastructure coding vertical), and
- Enable IT security in this volatile world, where cyber-crime is on the rise (security technology vertical).

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Cybersecurity,
- Cloud and Data Center,
- Networking.

REFERENCES

- NetCloud,
- Cisco,
- Telstra,
- Telia.



IT FOR A BETTER LIFE

In the era of advanced digitalization, we help you achieve sustainable and secure information technology solutions. Increase the value of your business with our consulting, education, system integration and managed IT services.



www.nil.com



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CORE BUSINESS

- Public Relations.

ABOUT THE COMPANY

o28 is a strategic communication agency that monitors relevant communication trends and helps its clients achieve business success. With the help of a young, bold and constantly evolving team, we enable our clients to achieve sustainable business success in all areas and aspects of communication.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- reputation management,
- media relations,
- crisis management,
- internal and digital communications,
- executive communication,
- personal branding,
- development of teams,
- communication trainings.

VALUE PROPOSITION / OFFERING

- We are a communication partner helping our clients creating clear stories in all aspects of communication maze. We are always pushing the boundaries, creating new ideas and finding better solutions to the challenges of today's business world.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Corporate communications,
- Media trainings,
- Communication partner for start-up and scale-up companies.

REFERENCES

- EKWB,
- Akrapovič,
- Sava Insurance,
- DARS,
- GenePlanet.



ROJS PELJHAN PRELESNIK & PARTNERS

CORE BUSINESS

- Legal.

ABOUT THE COMPANY

We are a full-service law firm with a diverse and extensive practice. We provide a full range of legal services to a wide spectrum of clients – from start-up businesses to multinational corporations and governments. We are the largest Slovenian corporate and commercial law firm, with an excellent team recognized for its comprehensive legal solutions based on shared values and extensive knowledge.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Assisting with all aspects of entry into the Slovenian market
- Providing regulatory reviews
- Drafting agreements and corporate documentation
- Representation before authorities
- Providing legal advice

VALUE PROPOSITION / OFFERING

- Extensive corporate client base and experience: You will benefit from our past track record,
- One-stop-shop for all your legal needs,
- Largest corporate law team offers unbeatable response times and delivery.

Law firm Rojs, Peljhan, Prelesnik & partners o.p., d.o.o.
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SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Foreign investors interested in (greenfield) investments in Slovenia,
- Financial and strategic investors that require support in setting up and legal management of their business in Slovenia,
- Project developers and investors interested in public infrastructure projects.

REFERENCES

- Assisting Magna Steyr on one of the largest Slovenian greenfield investments with the construction of a paint shop,
- IKEA on their entry into the Slovenian market and construction of the first Slovenian store,
- Yapı Merkezi on their participation in the construction of the Divaca Koper railway project,
- DuluxGroup limited with respect to their EUR 194,5 million acquisition of the paint maker JUB group,
- Generali Holding CEE B.V. on its acquisition of Adriatic Slovenica and on the subsequent merger of Generali d.d. and Adriatic Slovenica.





CORE BUSINESS

- Superbrands Slovenia licence owner
- Super Znamka media owner
- Business Consultancy in the field of business networking and personal sales.

ABOUT THE COMPANY

Sellution d.o.o. was established in year 2019 with the aim of providing specific approaches in consultancy in the field of business networking and building a personal brand. Moreover, it is managing additional two projects – project Superbrands Slovenia (licence owner for Slovenia), media owner for magazine Superznamka.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Magazine Superznamka
- Licence Superbrands Slovenia
- Business consultancy (business network, personal brand)

Sellution d.o.o.

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🌐 www.superbrands.si, www.superznamka.si

VALUE PROPOSITION / OFFERING

- We award the Superbrands Slovenia label,
- With the media Superznamka we are raising Slovenia's awareness of the importance of branding,
- We advise in the field of business networking and how to achieve more efficient sales, gain more business opportunities with business networking skills.

REFERENCES

- Barcaffe, WOOP!,
- Zavarovalnica Generali,
- Big Bang,
- SKB Banka.





CORE BUSINESS

- System integration.

ABOUT THE COMPANY

Company Tensor with HQ in Slovenia has more than 28 years of experience in field of planning, R&D installing, maintaining low and high voltage electrical solutions and integration projects. Tensor is perfect partner for comprehensive digitalization project in industry, retail, logistic, transport and libraries with subsidiary companies in Austria, Croatia, Serbia, Macedonia, Kosovo and Albania.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Security solutions
- Retail business intelligence solutions
- Automatic safety inspection of vehicles
- Parking systems
- People counting solutions
- 24/7 BOPIS and libraries lockers
- Own IoT integration platform (Retail/Industry Event Managment System)

Tensor Ltd.

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VALUE PROPOSITION / OFFERING

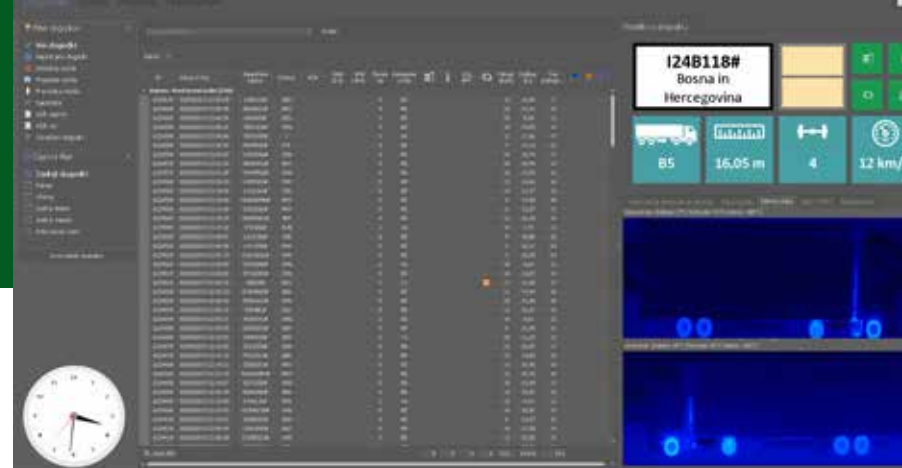
- Tensor Group creates a safer and better future for clients, owners, and employees. Our solutions help making customers business more profitable through operational cost saving, process optimization and inventory loss decrease.

SEGMENTS

- Industry&Logistics, Libraries, Retail.

REFERENCES

- DARS – Slovenian Highway Authority,
- IMPOL,
- Ministrstvo za notranje zadeve.





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CORE BUSINESS

- Business and legal consulting.

ABOUT THE COMPANY

Business and Law Institute Chamaeleo, Ltd. is a company primarily founded to help create the first steps into the world of entrepreneurship. The institute brings together legal, administrative, and economic experts willing to help you with all the initial business and law challenges. The institute was founded in 2019 and subsequently helped more than 30 companies and non-profit organizations by putting them on the market.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Establishment of different types of legal entities,
- management of administrative procedures and procedures for entry in the court register,
- obtaining permits to carry out specific business activities,
- assistance in preparing business and financial plans.

VALUE PROPOSITION / OFFERING

- Our institute – your path to the world of entrepreneurship.

SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Start-up companies, non-profit and non-governmental organizations, and social welfare institutions.

REFERENCES

- Zeleni planet, zavod za promocijo etičnega potrošništva / Green Planet, Institute of Ethical Consumerism,
- Zavod za organizacijo, poslovne storitve in administracijo ZOPSA / Institute of Organization, Business Services and Administration ZOPSA,
- Kovačkov inštitut za pravo, socialne zadeve in izobraževanje / Kovačk’s Institute of Law, Social Affairs and Education.

NOTES

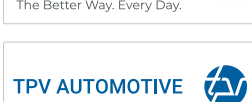
NOTES

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