# I FEEL SLOVENIA

Empowering business

GREEN. CREATIVE. SMART.



# **SLOVENIAN TRANSPORT & LOGISTIC DELEGATION TO INDIA**

Mumbai, Chennai, 20. - 24. November 2023





# Welcome to Slovenia, your logistics gateway to Europe!

Dear reader,

Explore Slovenia and its diverse range of innovative, creative and smart products and services that can provide exceptional business opportunities for ventures like yours.

Situated in Central Europe with direct access to the Mediterranean through the Port of Koper, the country offers an efficient supply chain entry into Central and Eastern Europe. The Port of Koper, the shortest route from South Asia via the Suez Canal, trims 2,000 nautical miles and 5-7 days in transit time compared to Northern European ports.

Slovenia is also committed to enhancing airport and railway infrastructure, fostering an optimal business environment in our region.

Slovenia's economy is sustainable and user-oriented, offering creative, innovative and accessible solutions that contribute to long-term societal development. Slovenian companies enjoy a robust presence in global markets and are renowned for delivering high-quality products, services and solutions. Slovenians are celebrated for their innovation, professionalism, reliability and adaptability.

Slovenia, with top-tier logistics services, offers the shortest, most innovative route to Central, Eastern European, and Balkan markets, serving 300 million consumers. Choosing Slovenia as your European entry point ensures efficiency and success.

These are just a few compelling reasons why Slovenia should be your first choice as a reliable business partner or the starting point for your business endeavors.

At SPIRIT Slovenia Business Development Agency and Chamber of commerce and industry of Slovenia - Transport association, we are committed to helping you succeed in partnership with Slovenia's infinite innovative, creative and smart potential.

Seize the opportunity to learn more about Slovenia's comparative advantages in the field of transport and logistics. You can meet the representatives of this year's delegation at a series of business networking events to familiarize yourself with their high-quality transportation and logistics offerings.

Co-organisers of the delegation:





REPUBLIC OF SLOVENIA

EMBASSY NEW DELHI







H.E. Mateja Vodeb Ghosh



# Slovenia - Indian Reliable and Promising Partner in EU - Central and Southeast Europe

Slovenia, part of former Yugoslavia, independent country since 1991, is also a member of European Union and NATO (2004), member of Eurozone (2007), member of Schengen group (2009) and of OECD (2010). It's economy is predominantly service and export orientated. Among most important industries are automobile components, pharmaceutical, chemicals, tourism; among most innovative sectors are sustainable mobility, smart homes, wellbeing, smart electronics, special materials, nano-technologies. The country registered strong post-pandemic recovery (8,1% growth and high employment), but like in so many other countries, high inflation, supply chain bottlenecks and other impacts from the war in Ukraine has slowed down its economic momentum. The economy still grew by 4,6% in 2022, and the forecast for 2023 is 1,2%.

Its unique geostrategic position at the crossroads of Mediterranean and Eastern Europe, and Central and Southeastern Europe, makes my country an ideal partner in the maritime and overland logistic services. It's well developed transportation and logistics sector (by sea, road, rail, and air) offers everything that exporters from India and South Asia may require.

Port Koper on the Slovenian coast is maritime gateway and hub for the markets of South Germany, North Italy, Austria, Hungary, Czechia, and Slovakia. It has developed rapidly since 1991 and evolved into one of the largest ports in the northern Adriatic. Its market niche: industrial products shipped in containers and cars.

The country's second key logistics hub is Ljubljana's Brnik airport. The airport saw investments of over 60 million euros into the development and modernization of the airport's infrastructure, and an additional 78 million euros in the cargo infrastructure. State of the art facilities at the cargo terminal made Brnik one of the most important cargo airports in the region, and a key hub for drugs and other pharmaceutical products in Central and Eastern Europe.

This year's visit of Slovenian Logistic and Transport Delegation is the follow-up to its 2019 visit. Pandemic delayed the follow up visit to 2023 but what augurs well is the trade dynamic between Slovenia and India. Trade in goods have exceeded 676 million euros in 2022 and the upward trend continues. I hope that this upward trade dynamic will also reflect in transport logistic cooperation between Slovenia and India.

#### H.E. Mateia Vodeb Ghosh

Ambassador of Slovenia to India



# We think Green.

**Slovenian transport and logistics companies** represent an important link in international supply chains; their environmentally sustainable, energy-efficient, and innovative customer-centred solutions meet the highest standards.

Slovenia's ideal location and dedication to low-impact ecological solutions make it the obvious choice compared to all other methods of reaching the core of Europe.



# We are Creative.

**Slovenian logistics companies** are always prepared to arrange tailor-made, creative, and cutting-edge solutions that exceed expectations, qualities which ensure that Slovenian transport and logistics companies are your ideal business partners.

Perhaps unconventional, yet globally respected; inspired, yet down to earth. And dare we say – to check all the boxes – we might just be that "out of the box" place that you are trying to find.

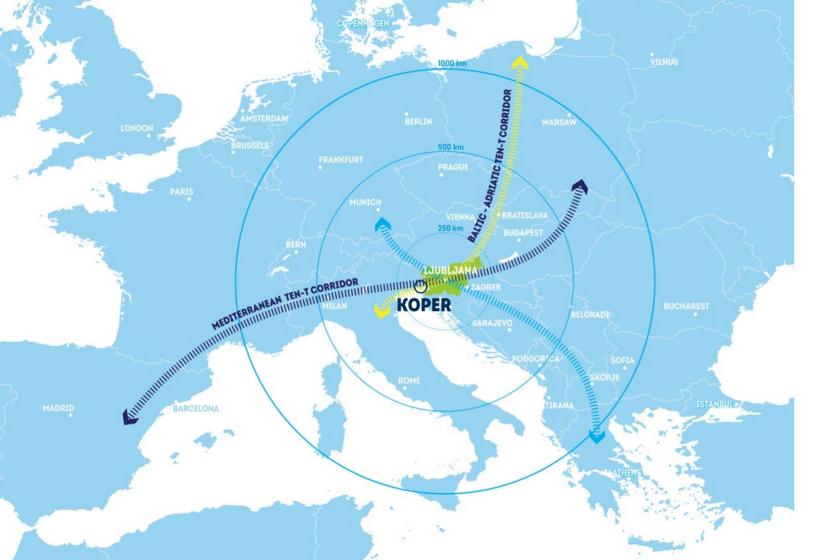
And yet the obvious choice.



# We work Smart.

Sustainability starts with a smart supply chain. The geographical position of Slovenia offers the shortest and most reliable route to the markets of Central Europe, Eastern Europe, and the Balkans – the very heart of Europe – enabling the flow of goods to approximately 300 million consumers.

High-quality logistics services and cost-effective, flexible solutions make **Slovenian transport and logistics companies** excellent business partners.



# FACTS ABOUT SLOVENIA

- One of the fastest-growing CEE countries GDP growth for 2022: 5.4 % (European Commission, spring 2023)
- Estimated GDP growth for 2023: 1.8 % (European Commission, spring 2023 forecast)
- Long-term GDP growth: 2.6% (European Commission, spring 2023 forecast)
- Goods exported 2021: EUR 35.3 billion
- Top export partners 2021: Germany, Italy, Austria, Croatia, France, Serbia, Hungary
- Goods imported 2021: EUR 34.8 billion
- Top import partners in 2021: Germany, Italy, Austria, Croatia, China, the Netherlands, Hungary
- 23<sup>rd</sup> most developed country (Human Development Index 2022, UN)
- 7th most peaceful country (World Peace Index 2023)
- 9<sup>th</sup> in energy security, energy equity and environmental sustainability (World Energy Council, 2022)
- 19th on the quality of life index (Numbeo, 2023)
- 7<sup>th</sup> most sustainable country (out of 180 countries) (Environmental Performance Index 2022)
- Strong public health system. Life expectancy at birth: 81 years (Human Development Index 2019, UN)

Capital: Ljubljana
Surface area: 20,273 km2

Population: 2.07 million

Currency: euro

International calling code: +386

Time zone: GMT/UTC +1

Member of the OECD since 2010





# **SLOVENIA** - the Shortest Route from the Far and Middle East to the Centre of Europe

Koper's proximity to the Suez Canal offers a major advantage.

Compared to the ports of the North Sea, the route via Slovenia - the Port of Koper to the major Central European capitals (Munich, Vienna, Prague, Budapest, Bratislava) - is 2,000 nautical miles shorter by sea and 500 km by land.



# **One Point, Many Advantages.**

#### **ABOUT THE COMPANY**

Luka Koper, port and logistic system, d.d., is a public limited company that develops and manages the Port of Koper, the only Slovenian seaport. The Port of Koper has a strategic geographic position in the North Adriatic region and therefore is ideal for servicing Central European markets. It represents the shortest link from the Far East via the Suez Canal to Europe, with a distance that is about 2,000 nautical miles shorter compared to other Northern European ports, enabling a transit time approximately five days shorter. A consequent advantage is the optimization of the whole supply chain, making it more efficient and leaner, with substantial cost and time savings for customers as well as CO2 savings for the environment.

# **SERVICES**

The company operates all 12 specialized terminals in the multipurpose port, handling every type of cargo: containers, cars, Ro-Ro, various general cargo products, dry bulk, liquid bulk, and passengers. The total throughput of the port in 2022 was 23.2 million tons, including 1 million TEUs and 800,000 car units, making Koper the largest container terminal in the Adriatic and one of the most important car terminals in Europe.

#### CONTACTS

**Borut ŠEMRL** Marketing Director

borut.semrl@luka-kp.si +386 5 6656 905





Vojkovo nabrežje 38 SI - 6501 Koper Slovenia





# **Rely on professionals.**

#### **ABOUT THE COMPANY**

Adria Kombi is the largest independent intermodal operator in South-Eastern Europe and offers a wide variety of road-rail transport solutions. Over the past thirty years, the company's clear strategy has enabled it to develop a European train network for transporting containers, trailers, swap bodies, and trucks connecting the main industrial hubs across Europe.

# SERVICES

- Unaccompanied combined road/rail transport
- Rolling motorway Maribor Wels and v.v.
- KOMAR door-to-door logistics services in Slovenia
- Continental regular shuttle trains
- Regular container shuttle trains between the Port of Koper and the hinterland



Janez Merlak, M.Sc., CEO janez.merlak@adriakombi.si



www.adriakombi.si



ADRIA KOMBI d.o.o. Tivolska c. 50 SI-1000 Ljubljana Slovenia





# **Inspired by solution**

# **ABOUT THE COMPANY**

Azalenta is your partner when you want to get the most value out of your supply chain. As inspired by solution we know our way around logistics and we can provide you with the best importand export solution. 'The best solution' in this case means that not only do we offer the most economical or fastest intermodal transport, but we also optimize the complete supply chain. In this way, we ensure that your logistical processes contribute to strengthening your competitive position and the growth of your organization.

# CONTACTS

**Aleksandar Ilić** Managing Director

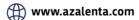
aleksandar.ilic@azalenta.com +386 40 778 844



# **SERVICES**

- Liquid logistics
- Intermodal logistics
- 3PL
- · Storage DG goods

# Ana Dežjot Sales Manager stella@azalenta.com +386 40 211 518





SI - 6000 Koper Slovenia





# A Reliable Partner in Project Cargo.

# **ABOUT THE COMPANY**

Comark d.o.o. has been actively and successfully engaged in the organization of special transport (Out of Gauge) services all around the world since 1992. Among others, the company is especially active in the Ports of Koper, Trieste, and Rijeka.

Comark ensures the quality implementation of the most complex projects with a wealth of knowledge.

#### **BUSINESS NETWORK**

- Head office: Ljubljana
- Branch offices: Rijeka (CRO), and Belgrade (Serbia);
- Packing centres: Črnomelj (SLO), Zagreb (CRO)
- Worldwide logistics services

#### **SERVICES**

- Project Cargo
- Special Transport
- Cargo Packing
- Permits and Escorts
- Relocation and Assembly
- Government and Defence Logistics

# CONTACTS

Tomaž Deisinger Head of Finance Department

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www.comark.si



COMARK d.o.o. Italijanska ulica 8 SI - 1000 Ljubljana Slovenia





# **Logistics simplified**

#### **ABOUT THE COMPANY**

Europacific is a modern international logistics company with a tradition of organizing land, sea, and air transport with highly qualified staff. It is now part of EP Holding, allowing its core business to develop even further - with a focus on customers.

Our competitive advantages are successful business relationships with Slovenian and EU railway undertakings, reputable shipping agencies with offices in Slovenia and the region, as well as trusted clients and business partners with whom we have worked hand in hand for years.

The key driver of our success is the knowledge of all our employees and the strategy resulting from the wishes of our customers. Our mission is to further co-create trends in logistics solutions according to the wishes of our partners. Our vision is to become the leading provider of knowledge-based logistical solutions in the region.

#### **SERVICES**

- Maritime Transport
- Road and Rail Transport
- Air Transport
- Warehousing and Distribution
- Customs Clearance
- Shipping Agency
- Europacific Air Urgent Service

# CONTACTS

**Rok Kobal** CEO

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Slovenia





# **30 years moving borders**

# **ABOUT THE COMPANY**

Milšped group is a renowned logistics company distinguished by its global presence on three continents in 14 countries and its extensive experience in the logistics and transportation industry. Within its portfolio, the company encompasses customs brokerage, road, sea, air, and rail transport, automotive logistics, distribution, as well as high-tech warehousing solutions. It stands out for its dedication and excellence, effectively meeting the needs of its clients through continuous efforts to find efficient and tailored solutions.

#### **SERVICES**

In the field of maritime transport of good, our services cover:

- FCL (Full Container Load) and
- LCL (Less then Container Load) transport,
- organization of transport project cargo,
- temperature-controlled cargo,
- break bulk cargo and liquids.

It is necessary to point out that our global presence enables us to transport of goods from Fair East in India, to Slovenia, Balkans and Central Europe.

# **CONTACTS**

**Kolja Stemberger** Ocean Freight Manager

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MILŠPED d.o.o.
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Slovenia





# **Logistics. And more.**

# **ABOUT THE COMPANY**

PRIGO is a Slovenian provider of road transportation and related logistics services. Founded in the 1990s, the company subsequently started developing road vehicle maintenance and sales; today, PRIGO partners with Mercedes-Benz, MAN, ThermoKing, Michelin, Febi, and others.

The company runs several business units in Slovenia and Croatia and boasts the number one commercial centre for heavy goods vehicles in the region. Prigo is certified to ISO 9001 and 14001 standards, and is the first pharma Good Distribution Practice (GDP) certified Slovenian carrier.

# **SERVICES**

- Road Transport
- Combined Transport
- Warehousing
- Maintenance and Sales

# **CONTACTS**

Igor Pristavec Managing Director igor.pristavec@prigo.si +386 41 611 686





PRIGO, d.o.o.
Podpeška cesta 10
SI - 1351 Brezovica pri Ljubljani
Slovenia





# We plentify your logistics

# **ABOUT THE COMPANY**

**SIGR group** is family owned transport business out of Slovenia with nearly 90 years of experience in transport of perishable goods and value add services. We have specialized in flower and plant supply chain.

Group runs operations in several locations. Slovenia, Croatia, Austria and Germany where we organize transport as well as value add activities. Our mission is to create a competitve advantage for our customers with an emphasis on a comprehensive, durable, secure and sustainable tailored supply chain solutions.

Our green part of the truck fleet on LNG produces 20% less CO2.

# **SERVICES**

- International road transporation
- Domestic distribution
- Warehousing
- Value add services: labelling, commisioning, daily replenisment
- Maintenance

# **CONTACTS**

Natascha Pogacnik GROUP CEO tash@sigr.at +386 31 544 999





SIGR d.o.o. Spodnji plavž 14 f 4270 Jesenice Slovenia





# **Your IT partner in Europe.**

# **ABOUT THE COMPANY**

Actual I.T. is a company specializing in systems integration in the fields of transport, logistics, and port systems.

Our solutions are carefully designed to streamline and digitize operational workflows in these key sectors.

We provide IT solutions for Port and Port authorities:

- MSW (Maritime Single Window)
- PCS (Port Community System)
- TOS (Terminal Operating System for GC, RO-RO,...)
- **WFM** (Work Force Management System)
- **WMS** (Warehouse Management System)
- **BILL** (Billing)

# **SERVICES**

- Implementation/Support/Integration
- SAP Integration
- IT System Integration
- Hosting
- Cyber and Information Security
- 24/7 support

#### **BUSINESS NETWORK**

Head office: Koper (Slovenia)

Brench offices: Ljubljana, Celje (Slovenia) Rijeka (Croatia), Belgrade (Serbia)

# **CONTACTS**

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